



OPERATIONAL SUPPORT CASE STUDY

SSSI was tasked by our client an Indonesian Guarding Company to establish a regional office in Balikpapan on the Island of Kalimantan. A Technical Advisor with project management experience was despatched.

The Technical Advisor was then additionally tasked with actively supporting the client's local management of a 360 personnel guarding contract for an opencast coal mine in Southern Kalimantan and the mines 30 kilometre coal haulage route and associated barge loading port.

Over the period of 10 months the technical advisor established the regional office - recruiting and training the necessary staff, supervising the implementation of support facilities and equipment as well as drafting and introducing the necessary office policies, procedures and systems.

During the course of this exercise the Technical Advisor was also called upon to submit several contract tenders on behalf of the client's. One tender drafted and submitted for the client, related to a manned guarding requirement for a major French oil company's pumping facility in East Kalimantan. The submission was successful and resulted in the award of a valuable long term contract to our client.

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 +61 (0)8-62600821

 +61 (0)8-94022277

 info@sssigroup.com

<http://www.sssigroup.com>