



PROJECT MANAGEMENT CASE STUDY

An Indonesian client secured a 7 year guarding contract for an International Cement producing concern with 18 sites located across vast distances throughout West and Central Java, in Indonesia. These sites included residential compounds; factories; transport depots; batching plants; quarries and ports.

The main contract focussed the amalgamation of in house security force, sub contractor guards and client's own guards and management team.

The SSSI Project Manager was employed to ensure the smooth transition of the 700 plus personnel into a seamless security unit that enabled the client to service the immediate and additional requirements over the period of their contract and with a view to further contract extensions.

The Project Manager over a period of 2 years developed all the necessary Security Manuals, Post Orders, Standard Operating Procedures, Training Courses (formal and on the job) and Contingency Plans.

Supported by the hands on approach of the Project Manager this ensured that the Client could eventually effectively manage the contract by utilising the newly acquired skills and knowledge of the local national staff.

SSSI Project Manager was able to introduce enhanced value to the client by implementing many technical solutions into the contract thus increasing our client's net revenue generated by the contract.

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